

NEARSHORING

NEARSHORING SERVICES

Knowledge, commitment, cost, proximity.
No matter what the perspective is, you will always find a good match
between your needs and our offer.

Resource Shortage?

Do you need International Support?

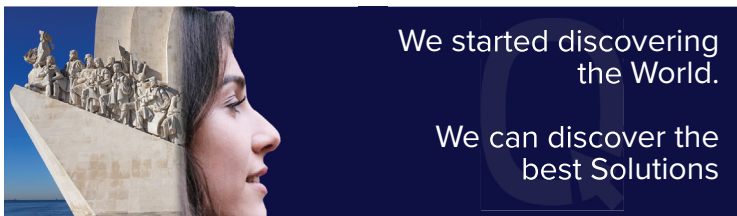
Is your Team Overloaded?



Too many Upgrades to do?

ISV Solutions Knowledge?

Nearshoring Needs?



We started discovering
the World.

We can discover the
best Solutions

WHY PORTUGAL

With some recent reforms that made the labour market more attractive, Portugal is consistently ranked in the top ten destinations on what should be the main factors to evaluate your nearshore prospective.

The country has ranked 3rd among EU countries on "Ease of doing Business" ranking from the World Bank, 1st in "Infrastructure Overall Quality" from World Economic Forum ranking and 2nd on "Language Skills" from the IMD World Competitiveness Yearbook, among others.

Along with those facts, goes an entrepreneurial culture increasingly looking beyond the country borders, paired with an highly skilled workforce, eager to work abroad.

"Portugal has just started to promote itself as a nearshore outsourcing location, due to its highly skilled IT labour force and competitive cost to value environment." [...]

Paul Corral

"Nearshoring – A surge of destinations and benefits."
www.sourcingfocus.com

COMMITMENT

We build long term partnerships, adapting our team to your needs. Together we can find the best solutions for you, based on our experience and knowledge, not only in standard Dynamics Solutions, but also in LS Retail, Enwis), Yaveon Probatch, NaviTrans, Continia, and more.

PROXIMITY

We are located two hours away from the major business center in Europe, sharing a common european culture. Being located in an EU country is also an advantage since many regulatory features are already known to us, and we have the experience of working in multicultural and multilingual environments. Our consultants are fluent in English, French, Spain and Portuguese.

QUALITY

Education and Certification of our consultants is one of our main concerns. As a result, we have the largest Microsoft Dynamics certified team in Portugal. We have management initiatives that specifically focus on delivering excellence, through constant monitoring and adherence to Microsoft best practices.



Your Business Growth
is our Commitment.

The right help to
Dynamics Partner Community!



KCP Dynamics and Arquiconsult have been working together for years in Europe and Africa and we are very happy with their professionalism and quality of their consultants.

Flávio Leão,
VP KCP



I consider Arquiconsult as one of the PIPOL partners where I have experienced a true partnership in different global projects. This kind of partnership has led to successful implementations.

Jorrit van den Broek,
Manager Operations

PIPOL



Arquiconsult is an invaluable and longstanding partner (...). Their experienced consultants, ability to deliver customer-oriented solutions (...) is why we have been successful in implementing and supporting our international customers. In addition to their industry and software knowledge, we share a strong committed customer approach (...) that enable us to perform as a trusted advisor for our customers. So, for us Arquiconsult is not just another business partner but an integral part of our own team.

Poul Kjaer,
CEO



We naturally pursue our goals on the strength of our own resources, skills and enterprise. But, we know that we will be more successful when we do this in partnership with the world. For us the world is Arquiconsult.

Francis Adams,
CEO



We are Arquiconsult partner to Latin America projects. We have been working together for almost a decade on successful projects. (...) I hope our joint success goes on!

Guillermo Ciarna,
Director

absys.cyborg



Absys Cyborg have been working with Arquiconsult for several years on international deployments of MS Dynamics NAV/Business Central. A combination of hard skills and human touch has made possible for our teams to work as one unified group to the interest of our customers as well as making this cooperation a long lasting relationship.

Alexandre Schembri,
Sales Director

About Arquiconsult

Arquiconsult is an information systems consulting company based on Microsoft technologies, formed by a consultant's team with great experience in such projects operating in Portugal.

Most of the team started working in this area in 2000, when Navision A / S (later acquired by Microsoft) was established in Portugal.

Arquiconsult has the best and most certified (more than 180 certifications) team working on Microsoft Dynamics in Portugal, with more than 150 consultants in Oporto, Lisbon, Luanda and Barcelona.

We provide project implementation services to more than 200 direct customers worldwide. 30% of our revenue is already accomplished in foreign projects.

Partners:

- 3Li (France)
- Attest PKF (Spain)
- Aitana (Spain)
- Arbentia (Spain)
- Absys Cyborg (France)
- Concept Group (Belgium)
- GAC (Netherlands)
- Gruppe (Argentina)
- KCP Dynamics (Latam)
- Pipol (Denmark, Spain, Portugal, UK, Gana, Nigeria, France, Netherlands, Poland)
- Prodware (Israel)
- Soltec (Finland, Sweden, Norway, Poland)
- Young & Partners (Belgium)



Gold Enterprise Resource Planning
Gold Cloud Platform
Gold Application Development



Microsoft
Dynamics 365



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Fundos Europeus Estruturais
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